Eluneri Technologies

Initial diagnostic of digital processes

Company: **Näidis Teenus OÜ** Prepared: 26/10/2026 Sample data

This is an initial diagnostic, not a full audit, financial advice or a price quote. Recommendations are based on your answers and public register data, and need clarifying before any decision.

How to read this report: Register fact | Your answer | Calculated | Assumption or recommendation

Summary

Digital maturity	Financial management	Time that could be freed per year	Suggested first step
27 / 100	44 / 100	69–368 h	Connecting your programs

Key findings

1. The most room to improve is in “Connections between programs” (level 0 / 3).
2. The strongest area is “Incoming payments” (level 2 / 3).
3. You named as a challenge: too much routine and manual work, cash flow and incoming payments. The recommendations take this into account.
4. Repetitive manual work takes an estimated 460–920 hours a year; 69–368 hours of it could be freed.

Company profile

Item	Value	Type
Name	Näidis Teenus OÜ	Register fact
Registry code	DEMO-0001	Register fact
Legal form	Private limited company (OÜ)	Register fact
Status	Registered	Register fact
Registered	14/03/2017	Register fact
Location	Harju maakond, Tallinn	Register fact
Main activity	43211 Elektriinstallatsioon	Register fact
Employees (per report) (2024)	7	Register fact
Years in operation	9	Calculated
Customers	Both businesses and consumers	Your answer
Challenges	Too much routine and manual work, Cash flow and incoming payments	Your answer

Item	Value	Type
Plan for 12 months	Grow steadily	Your answer

Digital maturity and financial management

Based on your answers. Each area is rated 0–3; the index is their average on a 0–100 scale.

Digital maturity

27 / 100

Developing

The basic tools are in place, but data partly moves by hand. The next step is connecting programs and automating repetitive work.

Area	Level	Today
Customers and sales	Level 1 / 3	In the inbox and spreadsheets
Invoices and expenses	Level 1 / 3	In accounting software, but purchase invoices and payments are entered by hand
Planning the work	Level 1 / 3	In spreadsheets and a calendar
Connections between programs	Level 0 / 3	By hand: we copy and retype
Management overview	Level 1 / 3	We put it together by hand when needed

Use of AI: Not yet, but we're interested

Financial management

44 / 100

Developing

The figures exist but arrive rarely or late. A monthly overview and a budget comparison help decide earlier.

Area	Level	Today
How current the figures are	Level 1 / 3	Quarterly, or when the accountant sends them
Budget and cash flow	Level 1 / 3	An annual budget or spreadsheet we rarely update
Incoming payments	Level 2 / 3	Sometimes late, we send reminders by hand

Strengths and room to improve



Digital maturity Financial management

Each axis is one area, from level 0 (centre) to 3 (edge). Areas not rated are not shown.

Most room to improve

- **Connections between programs** · Level 0 / 3 → Next level: Partly with file exports and imports
- **Customers and sales** · Level 1 / 3 → Next level: In a shared customer database or CRM, but much of it by hand
- **Invoices and expenses** · Level 1 / 3 → Next level: E-invoices and a bank link are in use, part of the work is manual

The index is the average level (0–3) of the answered areas on a 0–100 scale. “Don't know” and “not relevant” are left out. It is an initial assessment based on your answers, not an audit or a comparison with other companies.

Financial context

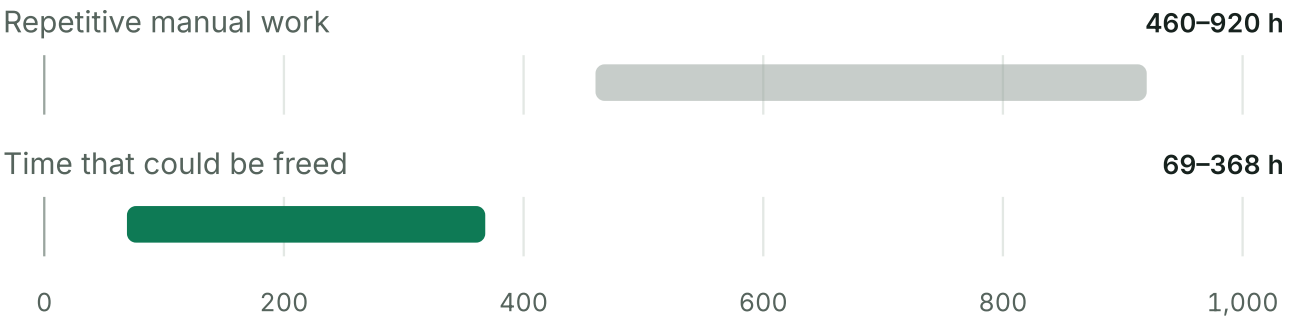
Item	Value	Type
Revenue (2024)	€640,000	Register fact
Employees (per report) (2024)	7	Register fact
Revenue per employee	€91,429 €640,000 / 7	Calculated

These figures only describe the size of the business. They say nothing about budget or willingness to invest.

Time estimate

The calculation is based on your estimate and the assumptions below. The result is a range, not a promise.

Time per year (hours, range)



Item	Value	Type
Repetitive work per week	10–20 hours	Your answer
Working weeks per year	46	Assumption or recommendation
Repetitive work per year	460–920 h 10–20 h × 46	Calculated
Share that could be simplified	15%–40%	Assumption or recommendation
Time that could be freed per year	69–368 h	Calculated

Three priority opportunities

Prioritising the opportunities



1. Connecting your programs
2. Pre-filling data from documents
3. Requests into one workflow

Fit is a rule-based assessment from your answers, not a return-on-investment calculation. Numbers match the opportunities below.

1 Connecting your programs

Area: Automation and integrations

Data is entered once and moves automatically to wherever it's needed next.

Based on your answers

- Bottlenecks: The same data is copied between programs by hand
- Connections between programs: By hand: we copy and retype
- Challenges: Too much routine and manual work

Complexity	**Low**. Usually one well-defined connection or setup that can be done as a small separate piece of work.
Prerequisites	• The programs need an API or data export/import - this has to be checked first. • Admin access, or the vendor's help, to set up the connection.
Limitations	• Some programs have limited or paid APIs; some data may not be accessible.
First step	Pick the most frequent retyping task and note which program the data moves from and to.

2 Pre-filling data from documents

Area: AI tools and agents

A tool reads the required fields from each document and pre-fills them; a team member checks and confirms.

Based on your answers

- Bottlenecks: Invoices and documents are processed by hand
- Invoices and expenses: In accounting software, but purchase invoices and payments are entered by hand
- Use of AI: Not yet, but we're interested
- Challenges: Too much routine and manual work

Complexity	**Medium**. Several parts or special cases; needs clarifying and testing with your data.
Prerequisites	• 10–20 typical sample documents to test reading accuracy. • A clear destination: where the extracted data goes next.
Limitations	• AI can make mistakes: results need a person to check them before use.
First step	Collect 10–20 typical documents and mark which fields you actually need from them.

3 Requests into one workflow

Area: Automation and integrations

All written requests land automatically in one list with an owner and a status. The customer gets a confirmation.

Based on your answers

- Bottlenecks: Requests get lost or go unanswered
- Customers and sales: In the inbox and spreadsheets
- Plan for 12 months: Grow steadily

Complexity	**Low**. Usually one well-defined connection or setup that can be done as a small separate piece of work.
Prerequisites	• Agreement on who owns requests and how statuses are used. • Access to the inboxes and web forms in use. • Because of personal data: a written data processing agreement and a deliberate choice of service providers.
Limitations	• Phone requests still need adding by hand. • Only works if the team agrees to use it consistently.
First step	List every channel requests come from and who answers them today.

Possible roadmap

MONTH 1

1

Connecting your programs

Pick the most frequent retyping task and note which program the data moves from and to.

MONTHS 2–3

3

Requests into one workflow

List every channel requests come from and who answers them today.

MONTHS 3–6

2

Pre-filling data from documents

Collect 10–20 typical documents and mark which fields you actually need from them.

Order: the simpler step with faster impact first. The exact plan is agreed after going through it together.

Next practical step

Start with “Connecting your programs”. Write down how this work goes today, step by step, and go through it together on a short call to see whether and how it can be simplified.

Let's discuss the result

In a free 30-minute call we go through the first opportunity, refine the time estimate, and we'll say honestly whether and how it's worth doing. No commitment.

→ Going through your process together

→ A concrete first step and timeline

→ An honest view of what is and isn't worth doing

Write to: info@eluneritech.com · **Or simply reply to the message this link came with.**

Sources and dates

- Sample data (demo mode) - not real Business Register data. Retrieved: 26/10/2026.
- User answers: entered 26/10/2026.
- Recommendations: Eluneri rule set, version 2.0.

Your answers

Question	Answer
Who are your main customers?	Both businesses and consumers
What are the business's biggest challenges right now?	Too much routine and manual work, Cash flow and incoming payments
What is the plan for the next 12 months?	Grow steadily
How do you keep track of customers, requests and orders?	In the inbox and spreadsheets
How do invoices, expenses and payments move?	In accounting software, but purchase invoices and payments are entered by hand
How do you plan work, people, orders or stock?	In spreadsheets and a calendar
How does data move between your programs?	By hand: we copy and retype
How do you get an overview of sales, work and results?	We put it together by hand when needed
Do you use AI, and how?	Not yet, but we're interested
How often do you see up-to-date figures: sales, costs, cash?	Quarterly, or when the accountant sends them
How do you plan money?	An annual budget or spreadsheet we rarely update
How do customers pay?	Sometimes late, we send reminders by hand
What takes the most time or causes mistakes right now?	Requests get lost or go unanswered, The same data is copied between programs by hand, Invoices and documents are processed by hand
How much time does the whole team spend on repetitive manual work each week?	10–20 hours